

Key figures Q1/2017

in million euros	Sales	EBIT	EBIT margin
	Q1	Q1	Q1
Adhesive Technologies			
2017	2,295	431	18.8%
2016	2,144	364	17.0%
organic	5.5%	-	-
2017 adjusted ¹⁾	-	415	18.1%
2016 adjusted ¹⁾	-	376	17.5%
Beauty Care			
2017	1,011	149	14.7%
2016	950	143	15.0%
organic	2.3%	-	-
2017 adjusted ¹⁾	-	169	16.7%
2016 adjusted ¹⁾	-	157	16.5%
Laundry & Home Care			
2017	1,726	274	15.9%
2016	1,333	236	17.7%
organic	3.0%	-	-
2017 adjusted ¹⁾	-	298	17.3%
2016 adjusted ¹⁾	-	243	18.2%
Henkel			
2017	5,064	823	16.3%
2016	4,456	717	16.1%
organic	4.0%	-	-
2017 adjusted ¹⁾	-	854	16.9%
2016 adjusted ¹⁾	-	751	16.8%

Henkel	Q1/2016	Q1/2017	Change
Earnings per preferred share in euros	1.21	1.38	14.0%
Adjusted earnings per preferred share in euros ¹⁾	1.27	1.41	11.0%

Changes on the basis of figures in thousand euros

¹⁾ Adjusted for one-time charges/gains and restructuring charges