

Key figures Q2/2017 and 1-6/2017

in million euros	Sales		EBIT		EBIT margin	
	Q2	1-6	Q2	1-6	Q2	1-6
Adhesive Technologies						
2017	2,370	4,665	446	877	18.8%	18.8%
2016	2,290	4,433	403	766	17.6%	17.3%
organic	3.4%	4.4%	-	-	-	-
2017 adjusted ¹⁾	-	-	455	870	19.2%	18.6%
2016 adjusted ¹⁾	-	-	426	802	18.6%	18.1%
Beauty Care						
2017	997	2,007	155	304	15.5%	15.1%
2016	988	1,938	162	304	16.4%	15.7%
organic	0.0%	1.1%	-	-	-	-
2017 adjusted ¹⁾	-	-	180	348	18.0%	17.4%
2016 adjusted ¹⁾	-	-	172	329	17.4%	17.0%
Laundry & Home Care						
2017	1,703	3,429	265	539	15.6%	15.7%
2016	1,345	2,678	218	454	16.2%	17.0%
organic	2.1%	2.5%	-	-	-	-
2017 adjusted ¹⁾	-	-	298	596	17.5%	17.4%
2016 adjusted ¹⁾	-	-	244	487	18.1%	18.2%
Henkel						
2017	5,098	10,162	839	1,662	16.4%	16.4%
2016	4,654	9,110	757	1,474	16.3%	16.2%
organic	2.2%	3.1%	-	-	-	-
2017 adjusted ¹⁾	-	-	909	1,763	17.8%	17.4%
2016 adjusted ¹⁾	-	-	819	1,570	17.6%	17.2%

Henkel	Q2/2016	Q2/2017	Change	1-6/ 2016	1-6/ 2017	Change
Earnings per preferred share in euros	1.30	1.44	10.8%	2.51	2.82	12.4%
Adjusted EPS per preferred share in euros ¹⁾	1.40	1.55	10.7%	2.67	2.96	10.9%

Changes on the basis of figures in thousand euros

¹⁾ Adjusted for one-time charges/gains and restructuring charges