

Key figures Q1/2018

in million euros	Sales	EBIT	EBIT margin
	Q1	Q1	Q1
Adhesive Technologies			
2018	2,270	389	17.1%
2017	2,295	431	18.8%
organic growth	4.7%	-	-
2018 adjusted ¹⁾	-	410	18.1%
2017 adjusted ¹⁾	-	415	18.1%
Beauty Care			
2018	965	152	15.8%
2017	1,011	149	14.7%
organic growth	-4.3%	-	-
2018 adjusted ¹⁾	-	161	16.7%
2017 adjusted ¹⁾	-	169	16.7%
Laundry & Home Care			
2018	1,569	219	14.0%
2017	1,726	274	15.9%
organic growth	-0.7%	-	-
2018 adjusted ¹⁾	-	291	18.5%
2017 adjusted ¹⁾	-	298	17.3%
Henkel			
2018	4,835	739	15.3%
2017	5,064	823	16.3%
organic growth	1.1%	-	-
2018 adjusted ¹⁾	-	842	17.4%
2017 adjusted ¹⁾	-	854	16.9%

Henkel	Q1/2017	Q1/2018	Change
Earnings per preferred share in euros	1.38	1.25	-9.4%
Adjusted earnings per preferred share in euros ¹⁾	1.41	1.43	1.4%

Changes on the basis of figures in thousand euros

¹⁾ Adjusted for one-time charges/gains and restructuring charges